

*Furnish this exhibit for EACH foreign principal listed in an initial statement  
and for EACH additional foreign principal acquired subsequently.*

1. Name and address of registrant Akin, Gump, Strauss, Hauer & Feld 1333 New Hampshire Avenue, NW Washington, DC 20036		2. Registration No.  3492
3. Name of foreign principal BNS, Inc.	4. Principal address of foreign principal c/o Gifford-Hill & Co., Inc. 300 E. John Carpenter Freeway Irving, TX 75062	

5. Indicate whether your foreign principal is one of the following type:

- ☐ Foreign government
- ☐ Foreign political party
- ☐ Foreign or ☒ domestic organization: If either, check one of the following:

- |   |  |
|---|--|
| <input type="checkbox"/> Partnership            | <input type="checkbox"/> Committee             |
| <input checked="" type="checkbox"/> Corporation | <input type="checkbox"/> Voluntary group       |
| <input type="checkbox"/> Association            | <input type="checkbox"/> Other (specify) _____ |

☐ Individual—State his nationality \_\_\_\_\_

6. If the foreign principal is a foreign government, state:

- a) Branch or agency represented by the registrant.
- b) Name and title of official with whom registrant deals.

N/A

7. If the foreign principal is a foreign political party, state:

- a) Principal address
- b) Name and title of official with whom the registrant deals.
- c) Principal aim

N/A

8. If the foreign principal is not a foreign government or a foreign political party

a) State the nature of the business or activity of this foreign principal

BNS, Inc. is a private entity which was incorporated in the State of Delaware for the purpose of consummating the acquisition of Koppers Company, Inc. It is owned, through various subsidiaries, by Beazer, PLC (a British company); NatWest Investment Bank Limited (a British company); and Shearson Lehman Brothers Holdings, Inc. (a U.S. company). The principal stockholder of BNS, Inc. is a subsidiary of Beazer PLC.

Formerly OBD-67

b) Is this foreign principal

- Owned by a foreign government, foreign political party, or other foreign principal ..... Yes ☒ No ☐
- Directed by a foreign government, foreign political party, or other foreign principal..... Yes ☒ No ☐
- Controlled by a foreign government, foreign political party, or other foreign principal ..... Yes ☒ No ☐
- Financed by a foreign government, foreign political party, or other foreign principal ..... Yes ☒ No ☐
- Subsidized in whole by a foreign government, foreign political party, or other foreign principal..... Yes ☐ No ☒
- Subsidized in part by a foreign government, foreign political party, or other foreign principal..... Yes ☐ No ☒

9. Explain fully all items answered "Yes" in Item 8(b). (If additional space is needed, a full insert page may be used.)

BNS, Inc. is a private enterprise which is owned, directed, controlled, and financed, through subsidiaries, by Beazer PLC, Beazer House, Lower Bristol Road, Bath BA2 3EY, England; NatWest Investment Bank Limited, 41 Lothbury, London EC2P 2BP, England; and Shearson Lehman Brothers Holdings, Inc., American Express Tower, World Financial Center, New York, New York 10285. The principal stockholder of BNS, Inc. is a subsidiary of Beazer PLC.

10. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

N/A

Date of Exhibit A

Name and Title Daniel L. Spiegel Partner with Power of Attorney Akin, Gump, Strauss, Hauer & Field	Signature
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**INSTRUCTIONS:** A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances, by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in duplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

Name of Registrant	Name of Foreign Principal
AKIN, GUMP, STRAUSS, HAUER & FELD	BNS, INC.

Check Appropriate Boxes:

- ☐ The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach two copies of the contract to this exhibit.
- ☐ There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach two copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
- ☒ The agreement or understanding between the registrant and foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.

For the performance of legal services, the foreign principal will pay the law firm an initial fee, the standard hourly billing rates of those persons working on its account, and reimburse the firm for all routine out-of-pocket expenses, unless otherwise specified in correspondence.

- Describe fully the nature and method of performance of the above indicated agreement or understanding.

For the performance of legal services, the foreign principal will pay the law firm an initial fee, the standard hourly billing rates of those persons working on its account, and reimburse the firm for all routine out-of-pocket expenses, unless otherwise specified in correspondence.

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5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

Representation of BNS, Inc. will involve informing state and federal officials and their staffs of the details regarding the tender offer by BNS, Inc. for all outstanding shares of the Koppers Company, Inc.

6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act?<sup>1</sup>  
Yes ☒ No ☐

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

Representation of BNS, Inc. will involve informing state and federal officials and their staffs of the details regarding the tender offer by BNS, Inc. for all outstanding shares of the Koppers Company, Inc.

Date of Exhibit B

April 10, 1988

Name and Title

Akin, Gump, Strauss, Hauer  
& Feld

By: Daniel L. Spiegel

Partner with Power of Attorney

Signature

*Akin Gump Strauss  
& Feld*  
*By: Daniel L. Spiegel*  
*Partner with Power of Attorney*

<sup>1</sup>Political activity as defined in Section 1(o) of the Act means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.